

TECHNICAL & VOCATIONAL EDUCATION & TRAINING AUTHORITY

National Competency Standard for Fitness Instructions Standard Code: SOC₁₁S₁₆V₂



PREFACE

Technical and Vocational Education and Training (TVET) Authority was established with the vision to develop a TVET system in the Maldives that is demand driven, accessible, beneficiary financed and quality assured, to meet the needs of society for stability and economic growth, the needs of Enterprise for a skilled and reliable workforce, the need of young people for decent jobs and the needs of workers for continuous mastery of new technology.

TVET system in the Maldives flourished with the Employment Skills Training Project (ESTP) funded by ADB with the objective of increasing the number of Maldivians, actively participating in the labor force, employed and self-employed. The Project supported expansion of demand driven employment-oriented skills training in priority occupations and to improve the capacity to develop and deliver Competency Based Skill Training (CBST). The project supported delivery of CBST programs to satisfy employer demand-driven needs. The National Competency Standards (NCS) provide the base for this training. Currently CBST is offered for five key sectors in the Maldives: Tourism, Fisheries and Agriculture, Transport, Construction and the Social sectors. These sectors are included as priority sectors that play a vital role in the continued economic growth of the country.

The NCS are developed in consultation with Employment Sector Councils representing employers. They are designed using a consensus format endorsed by the Maldives Qualifications Authority (MQA) to maintain uniformity of approach and the consistency of content amongst occupations. This single format also simplifies benchmarking the NCS against relevant regional and international standards. NCS specify the standards of performance of a competent worker and the various contexts in which the work may take place. NCS also describes the knowledge, skills and attitudes required in a particular occupation. They provide explicit advice to assessors and employers regarding the knowledge, skills and attitudes to be demonstrated by the candidates seeking formal recognition for the competency acquired following training or through work experience. By sharing this information, all participants in the training process have the same understanding of the training required and the standard to be reached for certification. Certification also becomes portable and can be recognized by other employers and in other countries with similar standards. NCS are the foundation for the implementation of the TVET system in Maldives. They ensure that all skills, regardless of where or how they were developed can be assessed and recognized. They also form the foundation for certifying skills in the Maldives National Qualification Framework (MNQF).

SOC16SQ1L317 is the first version of the NCS for Event Management, and has been developed and endorsed in the year 2017. This standard includes two Qualification at Level 3 and Level 4 of Maldivian National Qualifications Framework.

Key for coding Competency Standards and Related Materials

DESCRIPTION	REPRESENTED BY
Industry Sector as per ESC	Construction Sector (CON)
(Three letters)	Fisheries and Agriculture Sector
	(FNA)
	Transport sector (TRN)
	Tourism Sector (TOU)
	Social Sector (SOC)
	Foundation (FOU)
Competency Standard	S
Occupation with in a industry Sector	Two digits 01-99
Unit	U
Common Competency	1
Core Competency	2
Optional/ Elective Competency	3
Assessment Resources Materials	Α
Learning Resources Materials	L
Curricula	С
Qualification	Q1, Q2 etc
MNQF level of Qualification	L1, L2 etc
Version Number	V1, V2 etc
Year of endorsement of standard,	By two digits Example- 07
qualification	

0!! #	ONAL CERTIFICATE III IN FITNESS INSTRUCTIONS tion code: SOC11SO1L316 Total Number of Credits	. 75
	tion code: SOC11SQ1L316 Total Number of Credits of the qualification	: 75
_	-	
	rs of this qualification are expected to work as a Fitness Instructor National Certificate III in Fitness In	
Regulatio	ns for the qualification to those who are competent in units	
	1+2+3+4+5+6+7+8+9+10+11+12+13+14+	
Schedule		
Unit	Unit Title	Code
1.	Observe personal and work place hygiene practices	SOC02S1U01V1
2.	Practice health, safety and security Practices	SOC02S1U02V1
3.	Provide effective customer care	SOC02S1U03V1
4.	Practice effective workplace communication	SOC02S1U04V1
5.	Provide first aid	SOC05S1U02V1
6.	Perform computer operations	SOC05S1U05V1
7.	Role of the Fitness Instructor	SOC11S1U01V1
8.	Code of Ethics of the Fitness Instructor	SOC11S1U02V1
9.	Functional Anatomy, Physiology and Biomechanics	SOC11S1U03V1
10.	Principles of Exercise SOC11S1U04V1	
11.	Exercise Prescription SOC11S1U05V1	
12.	Physical Fitness Components	SOC11S1U06V1
13.	Basic Training Methods	SOC11S1U07V1
14.	Basic Nutrition	SOC11S1U08V1
15.	Basic Health & Fitness Assessment SOC11S1U09V1	
16.	Proper use of Gym equipment (guided practicals) SOC11S1	
17.	Posture and Exercise Technique (guided practicals)	SOC11S1U11V1
18.	Advanced Training Methods (guided practicals) SOC11S1U12V1	
19.	Fitness facility, equipment & member management (supervised SOC11S1U13V1 internship) SOC11S1U13V1	

20.	Fitness Instructor trainee (supervised internship)		SOC11S1U14V1
Accreditat	tion requirements The training provider should have the required training facility provide the trainees the hands-on experience related to qualification		
Recommendation units	nded sequencing of	As appearing under the section 06	

2. Endorsement Application for Qualification 03

2. NATIONAL CERTIFICATE IV IN FITNESS INSTRUCTIONS

2. NATION	ALCI	KIIFICATE IV IN FIINESS INSTRUCTIONS		
3. Qualificat	lification Total Number of Credits: 195			
SOC11SQ2L418				
4. The holder	s of this	qualification are expected to work as a Fitness Instruct	or.	
the qualification		National Certificate IV in Fitness Instructions will be awarded to those who are competent in units 1+2+3+4+5+6+7+8+9+10+11+12+13+14+15+16+17+18+19+20+21+ 22+23+24		
6. Schedule	of Unit	S		
Unit No.		Unit Title	Unit Code	
01	Obser	ve personal and workplace hygiene practices	SOC02S1U01V1	
02	Practi	ce health, safety and security Practices	SOC02S1U02V1	
03	Provid	le effective customer care	SOC02S1U03V1	
04	Practice effective workplace communications SOC02S1U04V		SOC02S1U04V1	
05	Provide First Aid SOC05S1U05V1		SOC05S1U05V1	
06	Perform computer operations SOC05S1U06V		SOC05S1U06V1	
07	Role of the Fitness InstructorSOC11S1U07V1		SOC11S1U07V1	
08	Code of Ethics of the Fitness Instructor SOC11S1U08V1		SOC11S1U08V1	
09	Funct	Functional Anatomy, Physiology and Biomechanics SOC11S1U09V1		
10	Princi	ples of Exercise	SOC11S1U010V1	
11	Exercise Prescription SOC11S1U11V1		SOC11S1U11V1	
12	Physical Fitness Components SOC11S1U12V1		SOC11S1U12V1	
13	Basic Training Methods SOC11S1U13V1		SOC11S1U13V1	
14	Basic Nutrition SOC11S1U14V1		SOC11S1U14V1	
15	Basic Health & Fitness Assessment SOC11S1U15V1			
16	Prope	r use of Gym equipment (guided practical's)	SOC11S1U16V1	
			•	

17	Postu	Posture and Exercise Technique (guided practical's) SOC11S1U17V1				
18	Advar	Advanced Training Methods (guided practical's) SOC11S1U18V1				
19		Fitness facility, equipment & member management SOC11S1U19V1 supervised internship)				
20	Fitnes	s Instructor trainee (supervised internship)	SOC11S1U20V1			
21	Person	nal Trainer	SOC11S2U21V1			
22	Princi	inciples to the Code of Conducts and Ethics SOC11S2U22V1				
23	Medic	edical Conditions and Fitness Training SOC11S2U23V1				
24	Fitnes	Fitness Training for Different Age Groups SOC11SU24V1				
7. Accreditation requirements The training provider should have access to a demonstration far area and a training facility to provide the trainees the h experience related to this qualification. In addition to this simu actual organizational work environment should be provided, ma packaging practices, exposure to equipment and machineries sh provided.		ainees the hands-on n to this simulated, or provided, marketing,				
8. Recommended As appearing under the section 06						
sequencing of						
units						

	Unit	Unit Title	Code	Level	CR
	01	Observe personal and workplace hygiene practices	SOC02S1U01V1	3	3
AENT	02	Practice health, safety and security Practices	SOC02S1U02V1	3	3
E	03	Provide effective customer care	SOC02S1U03V1	3	3
02 03 04 05 06 07		Practice effective workplace communications	SOC02S1U04V1	3	3
M	05	Provide First Aid	SOC05S1U05V1	3	3
SS	06	Perform computer operations	SOC05S1U06V1	3	3
INTE	07	Role of the Fitness Instructor	SOC11S1U07V1	3	3
щ	08	Code of Ethics of the Fitness Instructor	SOC11S1U08V1	3	3
	09	Functional Anatomy, Physiology and Biomechanics	SOC11S1U09V1	3	3
	10	Principles of Exercise	SOC11S1U010V1	3	3
	11	Exercise Prescription	SOC11S1U11V1	3	3
E	12	Physical Fitness Components	SOC11S1U12V1	3	3
CIEN	13	Basic Training Methods	SOC11S1U13V1	3	3
SPORT SCIENCE	14	Basic Nutrition	SOC11S1U14V1	3	3
SPO	Ods 15	Basic Health & Fitness Assessment	SOC11S1U15V1	3	3
	16	Proper use of Gym equipment (guided practical's)	SOC11S1U16V1	3	6
	17	Posture and Exercise Technique (guided practical's)	SOC11S1U17V1	3	6
	18	Advanced Training Methods (guided practical's)	SOC11S1U18V1	3	6
VISED	19	Fitness facility, equipment & member management (supervised internship)	SOC11S1U19V1	3	6
SUPERVISED INTERNSHIP 50	Fitness Instructor trainee (supervised internship)	SOC11S1U20V1	3	6	
	21	Personal Trainer	SOC11S2U21V1	4	30
	22	Principles to the Code of Conducts and Ethics	SOC11S2U22V1	4	30
	23	Medical Conditions and Fitness Training	SOC11S2U23V1	4	30
	24	Fitness Training for Different Age Groups	SOC11SU24V1	4	30

UNIT DETAILS

Packaging of National Qualifications:

National Certificate III in Fitness Instructions will be awarded to those who are competent in units

 $1\!+\!2\!+\!3\!+\!4\!+\!5\!+\!6\!+\!7\!+\!8\!+\!9\!+\!10\!+\!11\!+\!12\!+\!13\!+\!14\!+\!15\!+\!16\!+\!17\!+\!18\!+\!19\!+\!20$

Qualification Code: SOC11SQ1L316

National Certificate IV in Fitness Instructions will be awarded to those who are competent in units 1+2+3+4+5+6+7+8+9+10+11+12+13+14+15+16+17+18+19+20+21+22+23+24

Qualification Code: SOC11SQ2L418

Competency Standard for

** • • •	
Unit No	Unit Title
1.	Observe personal and work place hygiene practices
2.	Practice health, safety and security Practices
3.	Provide effective customer care
4.	Practice effective workplace communication
5.	Provide first aid
6.	Perform computer operations
7.	Role of the Fitness Instructor
8.	Code of Ethics of the Fitness Instructor
9.	Functional Anatomy, Physiology and Biomechanics
10.	Principles of Exercise
11.	Exercise Prescription
12.	Physical Fitness Components
13.	Basic Training Methods
14.	Basic Nutrition
15.	Basic Health & Fitness Assessment
16.	Proper use of Gym equipment (guided practical's)
17.	Posture and Exercise Technique (guided practical's)
18.	Advanced Training Methods (guided practical's)
19.	Fitness facility, equipment & member management (supervised internship)
20.	Fitness Instructor trainee (supervised internship)
21.	Personal Trainer
22.	Principles to the Code of Conducts and Ethics
23.	Medical Conditions and Fitness
24.	Fitness Training for Different Age Groups

FITNESS INSTRUCTOR

Description of Fitness Instructor

A fitness instructor welcomes, introduces and adheres members to fitness by providing inductions to new members and ongoing programmes to existing members. These inductions and following programmes need to be planned, instructed and evaluated. A fitness instructor coaches members through these programmes and is responsible for the resulting member fitness experience, which should be positive and meet the member's wants and needs. The role also includes actively promoting and encouraging to join and adhere to regular exercise.

Competency Standard Development Process

The competencies were determined based on the analysis of the tasks required for the operation of fitness instructor in the Maldives. The task analysis was based on the existing documents prepared among the experts in the industry and on the advice of the experts in the field of fitness training in Maldives. Competency standards used for similar type of training in other countries were also examined.

UNIT TITLE	Observe personal a	Observe personal and work place hygiene practices				
DESCRIPTOR	This unit covers the hygiene procedure standard. This unit deals wit hygiene of workers job.	es and main	taining of persons taining shares and knowledge the second s	onal presentation edge required for	and grooming maintaining the	
CODE	SOC02S1U01V1	Level	3	Credit	3	

ELEMENTS OF	PERFC	DRMANCE CRITERIA
COMPETENCIES		
1. Observe grooming, hygiene	1.1.	Grooming, hygiene and personal presentation practices
and personal presentation		maintained at high standards in line with industry norms
standards		and procedures
	1.2.	Adequate level of personal cleanliness observed
		throughout the work
	1.3.	Effects of poor personal hygiene understood and avoided
		in all practices
2. Follow hygiene procedures	2.1.	Hygiene procedures followed in line with procedures and
		legal requirements
	2.2.	Hygiene standards maintained in line with procedures
3. Identify and avoid hygiene	3.1.	Hygiene risks understood and avoided in line with
risks		general standards and guidelines

Range statement

Procedures included

- Grooming and personal presentation
- Personal and work place hygiene

Tools, equipment and materials required may include: Nil

Assessment guide

Form of assessment

• Assessment for the unit needs to be holistic and observed during assessment of other units of competency which forms the qualification.

• Any written or oral examinations may include questions related to hygiene, illness and personal grooming standard.

Assessment context

Assessment may be done in workplace or a simulated work environment.

Critical aspects

It is essential that competence is fully observed and there is ability to transfer competence to changing circumstances and to respond to unusual situations in the critical aspects of:

- Maintaining adequate level of all aspects of personal hygiene and cleanliness
- Following cleaning procedures for effective cleaning of work areas
- Immediately reporting any symptoms of illness
- Undertaking routine medical check-ups.
- This unit may be assessed in conjunction with all and units which form part of the normal job role

Assessment conditions

• Theoretical assessment of this unit must be carried out in an examination room where proper examination rules are followed.

Underpinning knowledge	Underpinning skills
General knowledge of common	• Ability to follow procedures and instructions
terminologies used in hygiene	• Competent to work according to relevant
including personal hygiene	hygiene regulations and procedures
• Knowledge on general symptoms of	• Competent to work to meet requirements for
different types of diseases	personnel hygiene and hygienic practices
• Detailed knowledge and importance	Communication skills
of illness and injury reporting	• Interpersonal skills
procedures	

UNIT TITLE	Practice health, saf	fety and security Prac	ctices		
DESCRIPTOR	identifies the key s	the importance of h afety hazards within carry out the tasks of	the work area	and recognizes	the correct manner
CODE	SOC02S1U02V1	Level	3	Credit	3

ELEMENTS	OF	PERFORMANCE CRITERIA
COMPETENCIES		
1. Follow wor health, safety security procedure	kplace and s	 1.1 Health, safety and security procedures followed in line with operational policies and procedures and laws and regulations 1.2 Illnesses reported through proper channels of communication, using relevant forms and formats, in line with enterprise procedures 1.3 Safety and security breaches reported through proper channels of communication, in line with enterprise procedures
2. Deal with emer situations	rgency	 2.1 Emergency situations recognized and appropriate procedures followed in line with enterprise procedures 2.2 Assistance sought and cooperation given in emergency situations in line with enterprise procedures 2.3 Emergency incidences reported in line with enterprise procedures procedures
3. Identify and p hygiene risks	revent	 3.1 Hygiene risks identified, prevented and avoided in line with enterprise procedures 3.2 Hygiene risks reported to appropriate persons and corrective action taken in line with enterprise procedures
4. Clean the work are	ea	 4.1 Cleaning tasks accomplished to enterprise standards 4.2 Proper method for cleaning selected and employed for appropriate task 4.3 Undertakes sterilization 4.4 Understands infection control procedures

5.	Secure work premised	5.1 Work premises closed and locked at the end of work, in line
		with enterprise procedures
6.	Follow first aid	6.1 Emergency and first aid procedures understood and followed.
	procedures	
7.	Inventory and storage	7.1 Inventory maintained
		7.2 Equipment stored according to the set procedures

Range Statement

Procedures included:

- Guidelines for safe handling of equipment's
- Emergency procedures
- Fire safety procedures
- Security and safety guidelines
- Accident and incidence reporting procedures
- Basic first aid procedures
- Maintaining storage and inventory

Tools, equipment and materials required may include:

• Relevant procedure manuals

Assessment guide

Forms of assessment

Assessment for the unit needs to be holistic and must be observed through real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of safe working practices.

Critical aspects (for assessment)

It is essential that competence is fully observed and there is ability to transfer competence to changing circumstances and to respond to unusual situations in the critical aspects of:

- Communicating effectively with others involved in or affected by the work.
- Identifying and assessing hazardous situations and rectifying, or reporting to the relevant persons.
- Safely handling and storage of dangerous and/or hazardous goods and substances.
- Applying safe manual handling practices.
- Safely and effectively operating equipment and utilizing materials over the full range of functions and processes for work undertaken on worksite.
- This unit may be assessed in conjunction with all and units which form part of the normal job role.

Assessment conditions

Assessment must reflects and events processes that occur over a period of time

Resources required for assessment

The following should be made available:

- A workplace or simulated workplace
- Situations requiring safe working practices
- Instructions on safe working practice

Underpinning knowledge	Underpinning skills
General knowledge on safe practices	• Undertake safe manual handling jobs
Communication procedures	• Competent to follow safety regulations
• Relevant workplace procedures and	• Competent to work safely with
guidelines	workplace equipment's, materials and
Infection control	colleagues
	• Maintaining storage and inventory

UNIT TITLE	Provide effective customer care				
DESCRIPTOR	This unit addresses shows how custor anticipating and me	mer care rel	ates to quality s		2
CODE	SOC02S1U03V1	Level	3	Credit	3

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
1. Greet customers and colleagues	1.1. Customers and colleagues greeted according to standard procedures, job position and social norms
	1.2. Sensitivity to cultural and social differences demonstrated
2. Identify and attend to customer needs	2.1. Customer needs identified, assessed and prioritized effectively.Customers informed correctly.
	2.2. Personal limitations identified and assistance from proper sources sought when required
3. Deliver service to customers	3.1. Quality services provided to customers in line with enterprise procedures
	3.2. Personal limitations identified and assistance from proper sources sought when required
4. Handle inquiries	4.1. Customer queries handled promptly and properly
	4.2. Personal limitations identified and assistance from
	proper sources sought when required
5. Handle complaints	5.1. Responsibility for handling complaints taken within
	limit of responsibility
	5.2. Personal limitations identified and assistance from
	proper sources sought when required
	5.3. Operational procedures to handling irate or difficult customers followed correctly
	5.4. Details of complaints and comments from customers properly recorded

Range statement

Procedures included:

• Greeting procedure

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- Complaint and comment handling procedure
- Incidence reporting procedures
- General knowledge of property
- Standard operating procedures for service deliveries

Tools, equipment and materials required may include:

• Relevant procedure manuals

Form of assessment

Assessment for the unit needs to be holistic and must include real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of practices.

Critical aspects (for assessment)

It is essential that competence is fully observed and there is ability to transfer competence to changing circumstances and to respond to unusual situations. This unit may be assessed in conjunction with all units which form part of the normal job role.

Assessment conditions

Assessment must reflect both events and processes over a period of time.

Special notes for assessment

Evidence of performance may be provided by customers, team leaders/members or other persons, subject to agreed authentication arrangements

Resources required for assessment

The following should be made available:

- A workplace or simulated workplace
- Simulated work place scenarios

Underpinning Knowledge	Underpinning Skills
• General knowledge of the implications on efficiency, morale and customer	Undertake effective customer related communications
relations	• Competent in providing customer care
General knowledge of ways of caring for customers	

T L	nit	Λ	1
U	шι	U	4

UNIT TITLE	Practice effective workplace communication				
DESCRIPTOR	This unit addresses environment. It des of selecting the bes identifies the barrie	cribes the ethics t method of com	of communica munication du	tion and shows tring various sit	the importance tuations. It also
CODE	SOC02S1U04V1	Level	3	Credit	3

ELEMEN		PERF	ORMANCE CRITERIA
COMPET	TENCIES		
1.	Communicate with	1.1.	Proper channels and methods of communication used
	customers and	1.2.	Workplace interactions with customers and colleagues appropriately made
	colleagues	1.3.	Appropriate non-verbal communication used
		1.4.	Appropriate lines of communication followed
2.	Participate in	2.1.	Meetings and discussions attended on time
	workplace meetings	2.2.	Procedures to expressing opinions and following instructions clearly followed
	and discussions	2.3.	Questions asked and responded to effectively
		2.4.	Meeting and discussion outcomes interpreted and implemented correctly
3.	Handle relevant	3.1.	Conditions of employment understood correctly
	work related	3.2.	Relevant information accessed from appropriate sources
	documentation	3.3.	Relevant data on workplace forms and other documents filled correctly
		3.4.	Instructions and guidelines understood and followed properly
		3.5.	Reporting requirements completed properly
4.	Handle telephone	4.1.	Procedures for taking messages and making outgoing calls followed correctly
		4.2.	Incoming calls answered correctly
		4.3.	Outgoing calls made efficiently
		4.4.	Communication in both English and Dhivehi demonstrated correctly

Range statement

Procedures included:

- Organizational hierarchy and reporting order
- Communications procedures
- Telephone handling procedures

Aspects evaluated:

- Non-verbal communication
- Interpersonal skills
- General attitude to customers, colleagues and work
- Conformity to policies and procedures

Tools, equipment and material used in this unit may include

- Telephone
- Note pads
- Pens
- Forms and formats related to inter-personal communication

Assessment guide

Forms of assessment

Assessment for the unit needs to be continuous and holistic and must include real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of opportunities for communication.

Critical aspects (for assessment)

It is essential that competence is fully observed and there is ability to transfer competence to changing circumstances and to respond to unusual situations in the critical aspects of communicating effectively with others involved in or affected by the work. This unit may be assessed in conjunction with all and units which form part of the normal job role.

Assessment conditions

It is preferable that assessment reflects a process rather than an event and occurs over a period of time to cover varying circumstances.

Special notes for assessment

Evidence of performance may be provided by customers, team leaders/members or other persons, subject to agreed authentication arrangements

Resources required for assessment

The following should be made available:

- A workplace or simulated workplace
- Materials and equipment

Underpinning Knowledge		Underpinning Skills
General knowledge of H	English and	• Undertake effective customer relation
Divehi grammar		communications

٠	General	knowledge	of	common	• Competent in communicating basic with
	telephone	equipment			customers
•	General	knowledge	on	effective	• Fluency in English and Dhivehi language
	communic	cation			usage

Unit 05	
UNIT TITLE	Provide First Aid
DESCRIPTOR	This unit deals with the skills and knowledge required for the provision of essential first aid in recognizing and responding to emergency using basic life support measures. The person providing first aid is not expected to deal with complex casualties or incidents, but to provide an initial response where first aid is required. It is assumed the person providing first aid is working under supervision and/or according to established workplace first aid policies and procedures.
CODE	SOC05S1U05V1 Level 3 Credit 3

ELEMENTS OF	PERFORMANCE CRITERIA
COMPETENCIES	
1. Assess the situation	1.1 Physical hazards and risks to personal and others' health and safety identified
	1.2 Immediate risks to self and casualty's health and safety minimized by controlling hazards in accordance with occupational health and safety requirements.
	1.3 The situation assessed and decides on actions required, promptly.
	1.4 Assistance sought from appropriate others, as required and at the appropriate time.
2. Apply basic first aid	2.1Casualty's physical condition assessed by visible vital signs.
techniques	2.2 First aid provided to stabilise the patient's physical and mental condition in accordance with enterprise policy on provision of first aid and recognised first aid procedures.
	2.3 Available first aid equipment used as appropriate.
3. Monitor the situation	3.1 Back-up services appropriate to the situation identified and notified promptly
	3.2 Information about the patient's condition conveyed accurately and clearly to an emergency services personnel or health professionals.
4. Prepare required	4.1 Documented emergency situations according to enterprise
documentation	procedures.
	4.2Reports which are clear, accurate provided within required time frames.

Range statement

Established first aid principles include:

• Checking and maintaining the casualty's airway, breathing and circulation

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• Checking the site for danger to self, casualty and others and minimising the danger.

Physical and personal hazards may include:

- workplace hazards such as fire, floods, violent persons
- environmental hazards such as electrical faults, fires, slippery surfaces, floods, fumes,
- proximity of other people
- hazards associated with the casualty management processes.

Risks may include:

- worksite equipment
- bodily fluids
- risk of further injury to the casualty
- risks associated with the proximity of other workers and bystanders.

First aid management will need to account for:

- location and nature of the work environment
- environmental conditions and situations
- the level of knowledge, skills, training and experience of the person administering first aid
- familiarity with particular injuries
- legal issues that affect the provision of first aid in different industry sectors
- the characteristics of the site where the injury occurs
- the nature of the injury and its cause
- infection control procedures
- availability of first aid equipment, medications and kits or other suitable alternative aids
- proximity and availability of trained paramedical and medical/health professional assistance
- the patient's cardio-vascular condition as indicated by vital signs such as body temperature, pulse rate and breathing rates
- Unresolved dangers such as fire, chemical contamination or fume toxicity of the area where the injury occurs.

Vital signs include:

- breathing
- circulation
- consciousness.

Injuries may include:

- 1. abdominal trauma
- 2. bleeding
- 3. choking
- 4. cold injuries
- 5. -vascular failure
- 6. cardio dislocations and fractures
- 7. medical conditions including epilepsy, diabetes, asthma
- 8. eye injuries
- 9. head injuries

- 10. minor skin injuries
- 11. neck and spinal injuries
- 12. needle stick injuries
- 13. puncture wounds and cuts
- 14. crush injuries
- 15. shock
- 16. smoke inhalation
- 17. sprains and strains
- 18. substance abuse
- 19. unconsciousness
- 20. bone and joint injuries
- 21. eye injuries
- 22. burns and scalds, thermal, chemical, friction and electrical

Injuries may involve:

- unconsciousness
- confusion
- tremors
- rigidity
- numbness
- inability to move body parts
- pain
- delirium
- external bleeding
- internal bleeding
- heat exhaustion
- hypothermia
- pre-existing illness.

Appropriate others from whom assistance may be sought may include:

- emergency services personnel
- health professionals
- colleagues
- customers
- passers-by.

Assistance may include, as appropriate to emergency situations:

- maintaining site safety and minimizing the risk of further injury or injury to others
- making the casualty comfortable and ensuring maximum safety
- assessment of injury situations
- providing first aid including managing bleeding through the application of tourniquets, pressure and dressings
- giving CPR and mouth-to-mouth resuscitation
- giving reassurance and comfort
- raising the alarm with emergency services or health professionals
- removing debris

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Tools, equipment and material used in this unit may include:

- first aid kit
- pressure and other bandages
- thermometers
- eyewash
- pocket face masks
- rubber gloves
- dressings
- flags and flares
- fire extinguishers
- communication equipment such as mobile phones

ASSESSMENT GUIDE

Forms of assessment

Assessment methods must be chosen to ensure that obtained knowledge can be practically demonstrated.

Methods must include assessment of knowledge as well as assessment of practical skills.

The following examples are appropriate for this unit:

- practical demonstration of the use of commonly-used equipment and first aid supplies
- explanation about management of a variety of common simulated injury situations
- questions to test knowledge of injury situations, types of injury and management of injury situations
- review of portfolios of evidence and third party reports of performance of first aid by the candidate

Assessment context

Assessment must ensure:

- use of real first aid equipment
- ability to assess situations requiring first aid and to decide on a plan of action including seeking help
- ability to apply established first aid principles including:
 - 1. checking and maintaining the casualty's airway, breathing and circulation
 - 2. checking the site for danger to self, casualty and others and minimising the danger

UNIT TITLE	Perform Computer Operations		
DESCRIPTOR	This unit covers the knowledge, skills and attitudes and values needed to perform		
	computer operations that include inputting, accessing, producing and transferring		
	data using the appropriate hardware and software.		
CODE	SOC05S1U06V1 Level 3 Credit 3		

ELEMENTS OF COMPETENCIES		PERF	ORMANCE CRITERIA
1.	Input data into computer	1.1.	Data entered into the computer using appropriate
			program/application in accordance with company
			procedures
		1.2.	Accuracy of information checked and information
			saved in accordance with standard operating
			procedures
		1.3.	Input data stored in storage media according to
			requirements
2.	Access information using	2.1.	Correct program/application selected based on job
	computer		requirement
		2.2.	Program/application containing the information
			required accessed according to company procedures
		2.3.	Desktop icons correctly selected, opened and closed for
			navigation purposes
3.	Produce/output data using	3.1.	Entered/stored data processed using appropriate
	computer system		software commands
		3.2.	Data printed out as required using computer
			hardware/peripheral devices in accordance with
			standard operating procedures
		3.3.	Files and data transferred between compatible systems
			using computer software, hardware/ peripheral devices
			in accordance with standard operating procedures

Range Statement

This unit covers computer hardware to include personal computers used independently or within networks, related peripherals, such as printers, scanners, keyboard and mouse, and storage media such as disk drives and other forms of storage. Software used must include but not limited to word processing, spreadsheets, database and billing software packages and Internet browsing software.

Tools, equipment and materials required may include:

- Storage device
- Different software and hardware
- Personal computers system
- Laptop computer
- Printers
- Scanner
- Keyboard
- Mouse
- Disk drive /CDs, DVDs, compressed storage device

Assessment guide

Forms of assessment

The assessor may select two of the following assessment methods to objectively assess the candidate:

- Observation
- Questioning
- Practical demonstration

Assessment context

Assessment may be conducted out of the workplace preferably in a computer classroom

Critical aspects (for assessment)

Assessment must show that the candidate:

- Selected and used hardware components correctly and according to the task requirement
- Identified and explain the functions of both hardware and software used, their general features and capabilities
- Produced accurate and complete data in accordance with the requirements
- Used appropriate devices and procedures to transfer files/data accurately

Assessment conditions

Assessment may be conducted out of the work environment and may include assignments and projects.

Special notes for assessment

During the assessment the trainees shall:

- Carry out all the tasks according to the industry and organizational policies and procedures
- Meet the performance criteria of all competence
- Demonstrate accepted level of performance determined by the assessors

Resources required for assessment

Computer hardware with peripherals and appropriate software

Underpinning knowledge	Underpinning skills
• Basic ergonomics of keyboard and	• Reading skills required to interpret work
computer use	instruction
• Main types of computers and basic	Communication skills
features of different operating systems	Keyboard skills
• Main parts of a computer	
• Storage devices and basic categories of	
memory	
Relevant software	
• General security and computer Viruses	

UNIT TITLE	Role of the Fitness Instructor		
DESCRIPTOR	A fitness instructor welcomes, introduces and adheres members to fitness by providing inductions to new members and ongoing programmes to existing members. These inductions and following programmes need to be planned, instructed and evaluated. A fitness instructor coaches members through these programmes and is responsible for the resulting member fitness experience, which should be positive and meet the member's wants and needs. The role also includes actively promoting and encouraging to join and adhere to regular exercise.		
CODE	SOC11S1U07V1 Level 3 Credit 3		

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
1. Maintain professional image	1.1 Personnel grooming.1.2 Avoid unacceptable behaviors.1.3 Practice exercises regularly.
2 Always update knowledge	 2.1 Follow trusted source of resources. 2.2 Update knowledge of techniques and technologically advance equipment. 2.3 Knowledge of nutrition, supplementation and banned substances.
3 Work according to the rules regulations and ethics.	 3.1 Knowledge of government, sports regulatory laws and regulations. 3.2 Knowledge of organizational laws and regulations. 3.3 Knowledge of code of ethics.

Range statement

- styles of coaching,
- characteristic of a good coach,
- role of the coach,
- Communication and coaching models.

Habits to be avoided

- Alcoholism
- Smoking

Tools, equipment, and materials required

- PAR-Q Forms,
- Workout progress sheets,
- Assessment sheets
- Sports Laws, Government and Sports Governing bodies regulations, other relevant documents, etc.

ASSESSMENT GUIDE

Forms of assessment

The assessor may select two (2) of the following assessment methods to objectively assess the candidate:

- Observation
- Questioning
- Practical demonstration

Assessment context

This unit may be assessed in either or both on the job, off the job, individually or in small groups

Underpinning knowledge	Underpinning skills		
• Culture	Language proficiency		
• Ethics	• Verbal and silent demonstration skills		
• Rules and regulations	Management		
• Professionalism	• Presentation		
• Grooming	Information technology		
• IT knowledge	Communication		
	Analytical skills		
	• Team work		
	• Marketing skills		

UNIT TITLE	Code of Ethics
DESCRIPTOR	Exercise professionals can add significant value to not only the physical wellbeing, but also the overall health and wellness, of an individual. However, in doing so it is expected that all exercise professionals maintain a high degree of professionalism and ethical behavior. Specially, all registered exercise professionals agree to abide by the following code of ethical practices. Professional standards, relationships, privacy, general standards.
CODE	SOC11S1U08V1 Level 3 Credit 3

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
1. Knowledge of code of ethics	1.1 Understand rules regulations and ethics related to the industry standards.1.2 Learn rules regulations and ethics according to the cultural diversity.
2. Always follow rules regulations and ethics.	2.1 Apply rules regulations and ethics as appropriate

Range statement

Rules and regulations of the gym or fitness club

Ethical regulations of the industry

ASSESSMENT GUIDE

Forms of assessment

The assessor may select the following assessment methods to objectively assess the candidate:

- Observation
- Questioning

Assessment context

This unit may be assessed in either or both on the job, off the job, individually or in small groups.

Underpinning knowledge	Underpinning skills
Sports laws	• Language
Organizational laws	• Management
• Ethics	Communication
• Guidance	• Presentation skills
• Culture differences	• Ability to read and write

UNIT TITLE	Basic Anatomy, Physiology and Biomechanics				
DESCRIPTOR	This unit outlines th physiology, and bio are applied through exercises. The unit f physiological conce body types and bion gravity, stability, ax physiological system effecting performan	mechanics a practical ex- familiarize s pts includin nechanical c tis and plane ns involved	applied to physical perience and part tudents with basi g, muscular syste concepts of how t es, the effects of f in physical activity	al activity. Theore icipating in physic c anatomical, bior em, skeletal system he body moves, co orces have on bod ity; physiological	tical concepts cal fitness mechanical and n, bio energetic, oncepts of ly and motion; factors
CODE	SOC11S1U09V1	Level	3	Credit	3

ELEMENTS OF COMPETENCIE	
1. Understanding of body and its funct	human 1.1 Knowledge of muscles, bones, joints, and its
2. Integrate anatomy physiology and biomechanics kno to the exercise programmed desi	wledge 2.2 Apply the knowledge of related physiological concepts to programmed design
3. Knowledge of effe physiological fact performance.	

Range statement

The learners should be able to cover the following range;

- Muscular-skeletal structure
- Muscle physiology
- Biomechanical concepts
- Stability, balance, equilibrium, and force

ASSESSMENT GUIDE

Forms of assessment

Assessment methods must be chosen to ensure that obtained knowledge can be practically and theoretically demonstrated. Methods must include assessment of knowledge as well as assessment of practical skills.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment.

Underpinning knowledge	Underpinning skills	
Anatomy	Application of Functional anatomy.	
Physiology	• terminology	
Biomechanics	Biomechanics principles	
• Kinesiology	• Levers	
• Body types	Laws of motion	
• Exercise physiology	• Knowledge of human movements.	
• Bio energetic		
• Stability, balance, force		

UNIT TITLE	Principles of Exercise		
DESCRIPTOR	To maximize the results from a training program, several scientific and research based principles should be understood. Such as;-individual needs, specificity, progression, overload, reversibility, rest, recovery and balance and per iodization. Also knowledge of advance principles such as (S.A.I.D Principle) specific adaptation for imposed demand,(F.I.T.T. Principle) Frequency, Intensity, Type and Time and (SMART Principle) Specific, Measurable, Achievable, Relevant and Time bound of objective setting.		
CODE	SOC11S1U10V1 Level 3 Credit 3		

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
1. Basic understanding of principles of exercises	1.1 understand basic principles of exercises
	1.2 knowledge of reps, sets, rest, intensity and load
	1.3 knowledge of training specific fitness goals
	1.4 understanding of programme designing for beginner to advance clients through gradual progression
2. Application of principles on practical exercise environment.	2.1 application of FITT principle for programme designing for different client needs
	2.2 application of SAID Principle for specific adaptation
	2.3 understanding of overloading, rest recovery, balance overtraining and undertraining
3. Integrate Exercise Science and principles of exercises for	3.1 Apply the knowledge of exercise science integrate with principles of exercises
programme designing.	3.2 Application of SMART Principle for programme designing

Range Statement

The learners should be able to cover the following range;

• Basic understanding of principles of exercises and their application for different client needs and expectations.

ASSESSMENT GUIDE

Forms of assessment

Assessment methods must be chosen to ensure that obtained knowledge can be practically demonstrated. Methods must include assessment of knowledge as well as assessment of practical skills.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment.

Underpinning knowledge	Underpinning skills				
Specificity	application of FITT Principle				
Progression	SMART Principle				
Overload	SAID principle				
Reversibility	Adaptation				
• Rest, recovery, balance	Over training				
• Reps, sets, rest	• detraining				
• intensity					
UNIT TITLE	Exercise Prescription				
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DESCRIPTOR	In this unit students will develop the knowledge and skills required to plan and implement exercise programs for apparently healthy individuals and working with special populations. Following an introduction of exercise prescription principles, evidence based training methods to improve health and performance related components of physical fitness are explored. Students will prescribed and manipulate exercise programs, consistent with these methods and develop practical skills in leading and supervising gymnasium and field based exercise participation. Also introduction of variety of group fitness classes, class formations, music and equipment selection and etc				
CODE	SOC11S1U11V1 Leve	el	3	Credit	3

ELEMENTS OF	PERFORMANCE CRITERIA		
COMPETENCIES			
1. Identify client's fitness needs and expectations.	 1.1 Identify client and his fitness goals by questionnaire, PAR-Q form, relevant pre-tests and medical reports. 1.2 Fitness assessment following standard guidelines 1.3 Evaluate and interpret fitness assessment results. 		
2. Guidelines for clients exercise prescription.	 2.1 Understand client needs, expectations and physical capabilities 2.2 Exercise prescription guidelines according to the basic principles and specific principles, FITT, SAID and SMART 		
3. Exercise prescription	 3.1 Document exercise programme to a standard format according to the organizational procedure. 3.2 Explain exercise programme to the client and physically demonstrate and correct the techniques until he familiar for the programme 3.3 Gradually progress exercise programme according to the overload and adaptation theories. 		

Range Statement

Student must understand design exercise programme for different client needs using exercise knowledge integrate with knowledge of principles of exercises. Special skills need to be shown applying FITT Principle, SAID Principle and SMART Principle.

ASSESSMENT GUIDE

Forms of assessment

Assessment methods must be chosen to ensure that obtained knowledge can be practically demonstrated.

Methods must include assessment of knowledge as well as assessment of practical skills.

Assessment context

This unit can assess on the job, off the job or both. At fitness center, in a classroom, outdoor stadium can assess theory and practical knowledge by using case studies, assignments and presentations.

Underpinning knowledge	Underpinning skills		
Anatomy	Communication skills		
Physiology	Research skills		
• biomechanics	• Teaching skills		
Knowledge of exercises	Presentation skills		
• Principles of exercises	Analytical skills		
Training methods			
Correct techniques			
• Anatomy and physiology			
Biomechanics			

UNIT TITLE	Physical Fitness C	omponents			
DESCRIPTOR	understanding of h muscular endurance	In this unit will teach students to understand what physical fitness is and an understanding of health related physical fitness components (muscular strength, muscular endurance, cardiovascular fitness, flexibility and body composition) and skill related fitness components (speed, agility, balance, coordination, power and reaction time)			
CODE	SOC11S1U12V1	Level	3	Credit	3

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
1. Knowledge of health related physical fitness components	1.1 Apply knowledge of muscular strength and muscular endurance and how to train to improve and enhance skills.
	1.2 Apply knowledge of cardiovascular fitness and improve it using exercise knowledge.
	1.3 Knowledge of improve flexibility and range of motion
	1.4 Apply knowledge to keep body composition on ideal range
2. Knowledge of skill related physical fitness components	2.1 Identify specific physical fitness component need for different sports and different client needs.
	2.2 Identify differences on skill related physical fitness components
3. Exercise prescription for develop both health related and skill related physical fitness	3.1 Identify differences of health related and skill related physical fitness components.
components.	3.2 Apply exercise science knowledge to improve each fitness quality
	3.3 Exercise prescription for develop health and skill related fitness.

Range Statement

The learners should be able to cover the following range;

Demonstrate knowledge of health related and skill related physical fitness components and prescribe exercises to improve each skill.

ASSESSMENT GUIDE

Forms of assessment

Assessment methods must be chosen to ensure that obtained knowledge can be practically demonstrated. Methods must include assessment of knowledge as well as assessment of practical skills.

Assessment context

This unit may be assessed in a simulated environment

Underpinning knowledge	Underpinning skills
Collecting and Analysing	Communication skills
Information	Research skills
• Anatomy and physiology	• Language skills
Biomechanics	Management skills
• Principles of exercises	• IT
• Training methods	Teaching method
• Health related fitness	
• Skill related fitness	
Body composition	
• Fat mass	
• Lean mass	

UNIT TITLE	Basic Training Methods				
DESCRIPTOR	This study unit aims to give the students basic knowledge in regards to sports and fitness training and safe and effective exercise prescription. Being able to decide what would be the best possible training program for the particular client in relation to his/her needs goals, exercise history, potential and limitations. The unit aim to provide knowledge of basic training methods, pyramid training, supersets, tri sets, interval training, circuit training, cross training, continuous training, strength training etc				
CODE	SOC11S1U13V1	Level	3	Credit	3

ELEMENTS OF	PERFORMANCE CRITERIA
COMPETENCIES	
1. Understanding of basic training methods	1.1 Theoretical and practical knowledge of training methods
	1.2 Understand need of training methods
2. Suitable application of training methods.	2.1 Understand performance plateau and how to use training methods to overcome it.
	2.2 Knowledge of periodisation and how to use different training methods on different training periods.
3. Programme designing	3.1 Programme designing using training methods to improve performance
	3.2 Document exercise programme using standard formats according to the organizational standards.

Range Statement

The learners should be able to cover the following range;

Knowledge of training methods and implementation and write exercise programmes using training methods.

ASSESSMENT GUIDE

Forms of assessment

Assessment methods must be chosen to ensure that obtained knowledge can be practically demonstrated.

Methods must include assessment of knowledge as well as assessment of practical skills.

Assessment context

This unit may be assessed in a simulated environment

Underpinning knowledge	Underpinning skills
Designing Individual Fitness	Communication skills
Programs	Research skills
• Information Gathering,	• Delivery skills
Screening and Informed	• Planning
Consent	Analytical skills
• Delivering a Fitness Session	Standard formats
• Knowledge of anatomy and	
physiology	
Bio mechanics	
• Periodization	
• Training methods	

UNIT TITLE	Basic Nutrition				
DESCRIPTOR	Nutrients are subst tissues and regulat of high nutrient for poor diet that is lac nutrition, which is two main categoric Micro nutrients (V	e bodily proc ods, you are r cking in nutri- the process o es. Macronutr	ess. If you eat a h nore likely to enj ents. This lesson f taking in nutrie ients (Carbohydr	ealthy diet filled oy good health, th will provide an ov nts from foods, by	with a variety an if you eat a verview of y looking at the
CODE	SOC11S1U14V1	Level	3	Credit	3

	ELEMENTS OF	PERFORMANCE CRITERIA
	COMPETENCIES	
1.	Understand basic nutrition	1.1 Macro nutrition
		1.2 Importance of hydration
2	Basic understanding of	2.1 Obesity
	Metabolic disorders	2.2 Under weight
3	Identify Eating disorders	3.1 Aneroxia, Bullimia
4	Metabolic rate	 4.1 Basal metabolic rate 4.2 Calorie expenditure by activity 4.3 Calorie intake by foods 4.4 Calorie deficit

Range Statement

The learners should be able to cover the following range;

Understand basic nutrition's and ability to provide dietary recommendations and help change lifestyle habits.

ASSESSMENT GUIDE

Forms of assessment

Assessment methods must be chosen to ensure that obtained knowledge can be practically demonstrated.

Methods must include assessment of knowledge as well as assessment of practical skills.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of practices.

Underpinning knowledge	Underpinning skills
Basic nutrition's	Record keeping
Metabolic rate	• Diet tracking
• Macro nutrition's	Presentation
• Marco nutrition's	Communication
• Weight management	• Simple maths
• Obesity	Dietary recommendations
• Under weight	• Eating disorders
	Good dietary habits

UNIT TITLE	Basic Health & Fitness Assessment					
DESCRIPTOR	This unit introduce	This unit introduces common basic fitness assessments and training practices in				
	the health and spor	the health and sports settings. Students will further their understanding of the			ding of the	
	equipment and methods used to assess and improve health and performance.					
	Students will develop the technical and interpersonal skills to perform, interpret					
	and use fitness test results to prescribe evidence based exercise interventions,					
	focused on health and fitness in the general population.					
CODE	SOC11S1U15V1	OC11S1U15V1 Level 3 Credit 3				

ELEMENTS OF	PERFORMANCE CRITERIA
COMPETENCIES	
1. Measure clients basic physical fitness assessment	 1.1 Measure Clients height, weight, anthropometry measurements, body mass index. 1.2 Body composition test according to the standard guidelines and using standard equipment. 1.3 Physical fitness component tests, flexibility test, cardiovascular test, muscular endurance test while adhering to the standard guidelines.
2. Health screening and medical clearance	 2.1 Physical activity readiness questionnaire (PAR-Q Form) 2.2 Oral questionnaire, dietary patterns and medical conditions 2.3 If required request a medical report from qualified medical practitioner.
3. Record and interpret assessment results	 3.1 Standard measurement sheet for data recording. 3.2 Evaluate assessment results 3.3 Interpret assessment results 3.4 Dietary recommendations and life style coaching
4. Re assessments	4.1 Periodic re assessments (monthly, quarterly)4.2 Evaluate assessment results

Range Statement

The learners should be able to cover the following range;

Understand client's fitness goal, fill PAR-Q Form, basic and full assessments

ASSESSMENT GUIDE

Forms of assessment

Assessment methods must be chosen to ensure that obtained knowledge can be practically demonstrated. Methods must include assessment of knowledge as well as assessment of practical skills.

Assessment context

This unit may be assessed in a simulated environment

Underpinning knowledge	Underpinning skills
Knowledge of physical	Analytical skills.
fitness components.	• Result evaluation.
• Physical fitness components	• Results interpretation.
testing methods.	Communication.
• Standard testing protocols.	• Proficiency of using testing equipment's.
• Evaluation methods	• Decision making.
• Record keeping methods.	Observation
• Knowledge of basic nutrition.	• professionalism
• Ethics	
• Basic mathematic	
calculations	

UNIT TITLE	Proper use of Gym and equipment(guided practical)			
DESCRIPTOR	Operate and use standard exercise equipment including stretching, aerobic, free weights, machines and various other equipment			
CODE	SOC11S1U16V1 Level 3 Credit 6			

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
 Select appropriate gym equipment, weights 	1.1 Provide safe and effective use of a range of cardiovascular exercises
 Select appropriate cardiovascular training methods for the session planned 	2.1 Provide safe and effective cardio vascular training methods2.2 Apply principles of training

Range Statement

The learners should be able to cover the following range;

Handle a practical gym session using exercise science, principles of training and training methods.

ASSESSMENT GUIDE

Forms of assessment

Assessment for the unit needs to be holistic and must include real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of practices.

Underpinning knowledge	Underpinning skills
Machine Lifts (Including warm up)	Communication skills Application skills
Free Weights (Standing)	 Application skills Delivery skills
Free Weights (Bench) Including Spotting	
Cardiovascular (CV) Machines	

UNIT TITLE	Posture and Exercise technique(guided practical)				
DESCRIPTOR	Essentials of optimum postural adjustments in exercise and do core exercises with good technique				
CODE	SOC11S1U17V1	Level	3	Credit	6

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
1. Best use of available resources	1.1 Exercise demonstration according to the correct technique.1.2 Silent demonstration and verbal demonstration.1.3 Best teaching skills
2. Correct the techniques	 2.1 Observe clients exercise techniques. 2.2 Correct postures. 2.3 Correct breathing techniques. 2.4 Use best exercise for client physical limitations. 2.5 Use safety guidelines

Range Statement

The learners should be able to cover the following range;

- Correct posture
- Breathing exercises
- Safety guidelines

ASSESSMENT GUIDE

Forms of assessment

Assessment for the unit needs to be holistic and must include real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of practices.

Underpinning knowledge	Underpinning skills	
 Knowledge of exercise names Knowledge of correct posture Muscle involvement Breathing techniques Demonstrations Verbal guidance Understand postural abnormalities. Correct postural abnormalities Bio mechanics Understand the correct load 	 Observation skills Analytical skills Communication skills Teaching skills Equipment handling skills Techniques Training methods First aid 	

50 Competency Standard for Fitness Instructor

Unit 18

UNIT TITLE	Advanced Training Methods (guided practical)	
DESCRIPTOR	Interval training, pyramid training, super sets, and tri sets etc	
CODE	SOC11S1U18V1 Level 3 Credit 6	

ELEMENTS OF	PERFORMANCE CRITERIA
COMPETENCIES	
1. Organize available resources	1.1 Choose appropriate tools and equipment's
	1.2 Select most suitable training method to enhance
	performance
	1.3 Identify the fitness goal
2. Monitor training load	2.1 Understand suitable training method
	2.2 Appropriate exercises
	2.3 Correct reps and set range
	2.4 Rest, recovery and balance

Range Statement

The learners should be able to cover the following range;

- Appropriate tools and equipment's
- Fitness goal
- Reps and range setting
- Rest
- Recovery
- Balance

ASSESSMENT GUIDE

Forms of assessment

Assessment for the unit needs to be holistic and must include real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of practices.

Underpinning knowledge	Underpinning skills	
 Anatomy Physiology Bio mechanics Training principles Training methods Safety procedures Fitness apparatus and equipment Fitness test and assessment Exercise methods Safe operation of machines Motivation techniques 	 Communication Planning Delivering Teaching methods Observation Analytical skills First aid Selecting proper load Recovery Reps and sets 	

UNIT TITLE	Fitness facility, equipment & member management(supervised internship)				
DESCRIPTOR	Membership rates .Equipment and G and gym floors.	L	0,		
CODE	SOC11S1U19V1	Level	3	Credit	6

ELEMENTS OF	PERFORMANCE CRITERIA
COMPETENCIES	
1.Familiarize with facility and equipment	 1.1 Size of the facility, entrance, exit, fans, and air conditioners, electric switches etc 1.2 Equipment's available, proper use of equipment's, brands, equipment placing etc
2.Membership and sales management	 2.1 Client rep function 2.2 Knowledge of member enrolments 2.3 Gym induction 2.4 Cleanliness and maintenance management

Range Statement

The learners should be able to cover the following range;

Understand about the facility, familiar with equipment's available, knowledge of membership sales.

ASSESSMENT GUIDE

Forms of assessment

Assessment for the unit needs to be holistic and must include real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of practices.

Underpinning knowledge	Underpinning skills
• Marketing	Communication
• Knowledge of the place	Operational procedures
• Public relations	Analytical skills
• Advertising	Marketing skills
• Information technology	• Team work
• Fitness knowledge	• Inter personnel skills
• Promotional methods	Motivation
• Knowledge of equipment's	Psychology
• Facility management	Understand behaviors

Unit 20					
UNIT TITLE	Fitness Instructor t	rainee (super	vised internship)		
DESCRIPTOR	This unit includes workouts, assisting and conducing bas also includes team	g instructors vic fitness asso	with guidance and essments as per th	d supervision of he respective gy	general members m protocols. It
CODE	SOC11S1U20V1	Level	3	Credit	6

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
1. Sound knowledge about physical	1.1 Mentored , supervised exercise practical guidelines
fitness	1.2 Implement theories
	1.3 Assessment and fitness testing methods
2. Maintain professionalism	2.1 Personal hygiene
	2.2 Grooming standards
	2.3 Avoid smoking, alcohol and drugs
3. Follow code of ethics	3.1 Follow state ,organizational and sporting organizational rules and regulations3.2 Follow code of ethics

Range Statement

The learners should be able to cover the following range;

- Practical guidelines
- Theories
- Assessment and fitness methods
- Personal hygiene
- Grooming
- Organizational rules and regulations
- Code of ethics

ASSESSMENT GUIDE

Forms of assessment

Assessment for the unit needs to be holistic and must include real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of practices.

Underpinning knowledge	Underpinning skills		
Anatomy, physiology and	Communication		
biomechanics	Public relation		
• Principles of training	Motivation		
• Application of FITT principle	• Equipment handling		
Exercise prescription	Analytical skills		
• Knowledge of equipment's	Interpretational skills		
• Exercises	Decision making		
• Training methods	• Grooming		
• Rest, recovery and balance	• Teaching skills		
• Fitness assessments	• Team work		
Nutrition	Good listener		
Record keeping	Observation		
Basic calculations			
• First aid			

UNIT TITLE	Personal Trainer				
DESCRIPTOR	Personal Trainer is the industry's most recognized training. This unit covers the skills at which a personal trainer must be qualified such as screening potential client and identifying health risk factors, structure an exercise regimen according to a client's fitness level and specific goals and perform fitness assessment of a client to structure his training regimen. It also describes the knowledge and skills required as a personal trainer to recommend dietary supplements that can help a client meet her specific fitness goals such as protein shakes for lean muscle gain or vitamins for exercise recovery.				
CODE	SOC11S2U21	V1 Level 4 Credit 15			
ELEMENTS OF COMPETENCI		PERFORMANCE CRITERIA			
1.Screening a information	and General	Screen a potential client to determine if he can be physically trained Identify health risk factors such as diabetes or obesity			
		 1.1 Collect information about a potential client's personal medical history, chronic illnesses, biomechanical problems and current medications 1.2 Obtain clearance from a client's physician if the client is on blood pressure, cardiac or blood glucose medications 1.3 Collect general client information, which includes the client's age, gender, height and weight 1.4 Collect information about a client's occupation can help the trainer determine her daily activity level 1.5 Inquire about a client's sleeping and dietary habits, water intake and the most recent exercise program she practiced 			
2 Fitness Asses	ssment	 2.1 Perform a fitness assessment of a client to structure his training regimen 2.2 Administer a body composition test to determine a client's percentage of body fat. 2.3 Perform Muscular strength and muscular endurance tests to determine the intensity of the client's exercise regimen. 2.4 Perform A "step-test" to helps trainer evaluates a client's cardiorespiratory ability 2.5 Perform a "sit-and-reach" test to assess client's flexibility with minimal equipment. 			

2 Distant	2.1 Descripts the alient mith as more lifeter mereducing
3. Dietary Recommendation	3.1 Provide the client with general dietary advice3.2 Provide a client with literature or recommend foods that provide nutrients that help the body recover from exercise or meet the client's fitness goals
	3.3 Explain how a client's daily activity determines her dietary caloric requirements and provide charts and tables to help a client make informed meal and meal timing decisions.
	3.4 Trainers may recommend dietary supplements that can help a client meet her specific fitness goals such as protein shakes for lean muscle gain or vitamins for exercise recovery.
4.Training	 4.1 Structure an exercise regimen according to a client's fitness level and specific goals such as weight loss, lean muscle gain, endurance or muscular strength. 4.2 Provide instructions about specific resistance movements and the number of sets and repetitions a client should perform during an exercise session
	4.3 Demonstrate the appropriate technique for completing exercise movements and evaluate progress
	4.4 Ensure that a client has enough recovery time between workouts. Recovery time depends on the intensity of an individual workout session
5 Guide to workout nutrition	5.1 Recovery Time: recovery should be thought of as a window of opportunity
	 Advice clients to take approximately 30 minutes. Approximately 30 minutes after cardio, the body is optimized to replenish its energy stores muscle and liver glycogen.
	5.2 Pre-workout Advice to consume meal between 30-60 min before hitting gym
	- Advice to add protein and fiber to deliver a steadier supply of energy throughout the workout and prevent fatigue resulting from consuming only carbs
	- Advice to take meal that include low carbs to give you the energy need and protein-rich foods to store in reserve
	- Advice small snack to help boost blood sugar levels especially if the cardio workout is before the meal or between meals.

Range Statement

Procedures included:

- Screening procedures client through collection of information about client's personal medical history, chronic illnesses, biomechanical problems and current medication
- Fitness assessment procedures to structure client training regimen
- Procedures for muscular strength and muscular endurance tests to determine the intensity of the clients exercise regimen.
- Procedures for structuring an exercise regimen according to a client's fitness level and specific goals such as weight loss, lean muscle gain, endurance or muscular strength.

Tools, equipment and materials required may include:

• Relevant fitness activity equipment

Assessment guide

Forms of assessment

Assessment for the unit needs to be holistic and must be observed through real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects candidate's ability to demonstrate fitness screening and fitness assessment, recommend dietary requirement based on the clients health.

Critical aspects (for assessment)

It is essential that competence is fully observed and there is ability to transfer competence to changing circumstances and to respond to unusual situations in the critical aspects of:

- Communicating effectively with clients to collect required information
- Identifying and assess health issues of clients through fitness assessment
- Safely handling and storage of dangerous and/or hazardous goods and substances.
- Based on intervention with fitness client structure an exercise regimen according to a client's fitness level and specific goals such as weight loss, lean muscle gain, endurance or muscular strength.

Assessment conditions

Assessment must reflect skills and knowledge required by a personal trainer to perform tasks in joining clients and carrying out physical activities

Resources required for assessment

The following should be made available:

- A workplace or simulated workplace
- Fitness activity equipment

Underpinning knowledge	Underpinning skills
 General knowledge on conducting screening procedure and fitness assessment General knowledge on structuring exercise regimen General knowledge on specific resistance movements and the number of sets and repetitions a client should perform during an exercise session General knowledge about foods that provide nutrients that help the body recover from exercise or meet the client's fitness goals General knowledge dietary supplements that can help a client meet her specific fitness goals such as protein shakes for lean muscle gain or vitamins for exercise recovery. 	 Undertake client screening and fitness assessment activities Effectively communicate with clients in advising on training and recommending healthy foods and providing guide to workout nutrition Time management skill to manage time accordingly when carrying out fitness activities. Personal attributes: dependable, analytical, friendly, helping and motivational Interpersonal skills: speaking, advising, coaching and communication

UNIT TITLE	Principles to the	Code of Cond	lucts and Ethics		
DESCRIPTOR	As a professional f principles to the co defines good pract core values of righ	ode of ethics a ice for as a pr	and conducts to professional in the	ovide quality serv fitness industry by	ices. This unit reflecting the
CODE	SOC11S2U22V1	Level	4	Credit	15

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
1. Rights	 1.1. Maintain a standard of professional conduct as an exercise professional that is appropriate to your dealings with all client groups, and responsibly demonstrate. 1.2. Ensure contractual arrangements with your clients are clear and transparent
	1.3. Have appropriate regard for dealing with and addressing concerns raised by the clients.
	1.4. If a dispute arises between you and a member of the public concerning role as an exercise professional, try to resolve that dispute between yourselves
	1.5. Respect for individual differences and diversity
	1.6. Good practice in challenging discrimination and unfairness
	1.7. Discretion in dealing with confidential client disclosure.
2. Relationship	 2.1. Develop a healthy relationship with customers and other health professionals 2.2. Make the clients' needs a priority when planning an appropriate training program promote the client's welfare and best interests
	2.3. Ensure honesty, accuracy and cooperation when seeking agreements, and avoiding misrepresentation or any conflict of interest arising between clients and your own professional obligations
	2.4. Integrity as an exercise professional and recognition of the position of trust this role puts you in.

3. Personal Responsibilities	 3.1. A high standard of professional conduct appropriate in dealings with client groups that meets the image and expectations aimed to maintain for the role of an exercise professional working in the fitness industry 3.2. Knowledge of organizational laws and regulations. an understanding of legal responsibilities and accountability when dealing with the public.
	3.3. Awareness of the need for honesty and accuracy in substantiating claims of authenticity when promoting services to the public
	3.4. A duty of care to be aware of working environment and able to deal with all reasonably foreseeable accidents and emergencies, protecting oneself, colleagues and clients
	3.5. Be a positive role model, maintaining control, respect and dignity for all involved in the profession
	3.6. An image of health and well-being, delivering effective sessions to the clients.
4. Professional Standards	4.1. Seek to adopt the highest level of professional standards in your work and the development of your career
	4.2. Actively seeking to update knowledge and improve professional skills to ensure service is always of a high standard
	4.3. Accept responsibility and be accountable for professional decisions or actions.
	4.4. Evaluate work, and recognize the need, when appropriate, to refer to another professional specialist
5. Safe Working Practice	5.1. Prepare for all activities, ensuring the safety of clients a priority.
	5.2. A responsible attitude to the care and safety of your clients within the training environment and in planned activities, ensuring both are appropriate to the needs of your clients

	 5.3. An appropriate ratio of instructors to clients within any group sessions to ensure that, at all times, the safety of all clients is paramount 5.4. Systematically prepare all the clients for the activity in terms of safety, including the safe use of equipment
6. Implementation	6.1. As a fitness professional should pro-actively champion ethical behavior6.2. Reflect the core values of rights, relationships, responsibilities, standards and safety
	6.3. Recognize and resolve ethical issues and conflicts
	6.4. Conduct a process of careful reflection, reasoning and consultation with others, as well as consulting further detailed guidance on key areas of practice.

Range Statement

Principles to be followed and practiced:

- Ensure transparent contractual agreement with the client
- Dealing with and addressing concerns raised by the clients.
- Resolve disputes and respect for individual difference
- Fitness assessment procedures to structure client training regimen

Assessment guide

Forms of assessment

Assessment for the unit needs to be holistic and must be observed through real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of good practice for as a professional in the fitness industry by reflecting the core values of rights, relationships, responsibilities, standards and safety.

Critical aspects (for assessment)

It is essential that competence is fully observed and there is ability to transfer competence to changing circumstances and to respond to unusual situations in the critical aspects of:

- Good practice in challenging discrimination and unfairness
- Follow organization rules and guideline when working with client
- Make the clients' needs a priority when planning an appropriate training program promote the clients welfare and best interests
- Ensure honesty, accuracy and cooperation when seeking agreements, and avoiding misrepresentation or any conflict of interest arising between clients and your own professional obligations

Assessment conditions

Assessment must reflect and events processes that occur over a period of time

Resources required for assessment

The following should be made available:

- A workplace or simulated workplace
- Situations requiring safe working practices

Underpinning knowledge	Underpinning skills	
 General knowledge of organizational laws and regulations Communication procedures 	 Undertake safe manual handling jobs Competent to follow good practice in challenging discrimination and unfairness 	
 Relevant workplace procedures and guidelines A duty of care to be aware of working environment and able to deal with all reasonably foreseeable accidents and emergencies, protecting oneself, colleagues and clients 	 Competent to work safely with workplace equipment's Good customer care skills 	

UNIT TITLE	Medical condition	ns and training			
DESCRIPTOR	Medical conditions are rarely a total bar to exercise but they may often impose limitations or require modification of training program. This unit covers skills and knowledge required in helping, encouraging, coaching/teaching people with medical conditions.				
CODE	SOC11S2U23V1	Level	4	Credit	15

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA
1. Asthma and Obesity	1.1. Asthma is common and affects children and adults. Fitness instructor should have asthma action plan or care plans which incorporate advice or exercise
	1.2. Demonstrate good control. Improvements in control of asthma may be required when symptoms limit performance
	1.3. Exercise and physical training are important for obese patients to improve weight loss and are an essential part of a return to health and fitness
	1.4. Caution is required because obesity is also a risk factor for other disease including heart disease hypertension, diabetes and arthritis
2. Diabetes	2.1. Focus on exercises which metabolizes glucose and increase tissue sensitivity to insulin. This can be done through vigorous exercise in hose on insulin
	2.2. Advice to reduce insulin and increase carbohydrate 20 minutes before exercise when vigorous exercise is anticipated.
	2.3. Ensure availability of "fast glucose" for symptomatic hypoglycemia
3. Arthritis and Depression	3.1. Plan goals which are realistic as arthritis benefits from exercise, an exception to inflammatory arthritis that needs rest.
	3.2. Plan exercise program that will benefit young people with depression

Range Statement

- Care plan for clients with asthma when symptoms limit performance
- Exercise and physical training are important for obese patients to improve weight loss

- Exercises which metabolizes glucose and increase tissue sensitivity to insulin in case of clients with diabetes
- Plan exercise which benefit clients with arthritis

Tools, equipment and materials required may include:

• Exercise equipment for physical exercises such as weight lifting, push-ups

Assessment guide

Forms of assessment

Assessment for the unit needs to be holistic and must be observed through real or simulated workplace activities.

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range skills and knowledge required in helping, encouraging, and coaching/teaching people with medical conditions.

Critical aspects (for assessment)

It is essential that competence is fully observed and there is ability to transfer competence to changing circumstances and to respond to unusual situations in the critical aspects of:

- Communicating effectively providing advice with clients who has medical condition such as diabetes, asthma and depression
- Being cautious carrying out exercise for obese clients as it is a risk factor for other disease including heart disease hypertension, diabetes and arthritis
- Plan exercise program that will benefit young people with depression

Assessment conditions

Assessment must reflect and events processes that occur in a fitness industry when dealing with clients with medical conditions.

Resources required for assessment

The following should be made available:

• A workplace or simulated workplace

Underpinning knowledge	Underpinning skills
 General knowledge on safe physical exercises for clients with asthma, diabetes and obesity Relevant workplace procedures and guidelines when providing advice to clients with medical conditions General knowledge of exercise which are realistic in achieving goals and which benefit clients with medical conditions 	 Undertake safe fitness exercise according to the medical demands of the clients Competent to work safely with workplace equipment' Good communication skill to provide advice and recommendations

UNIT 24

UNIT TITLE	Fitness Training for Different Age Groups				
DESCRIPTOR	This unit describes skills and knowledge required to conduct age appropriate exercises which is safe.				
CODE	SOC11S2U24V1	Level	4	Credit	15

ELEMENTS OF COMPETENCIES	PERFORMANCE CRITERIA	
1. Athletes	1.1. Plan fitness programs that match the fitness components demanded by athletes. Programs can be built to target fitness components such as muscular strength, power, speed, agility, flexibility, muscular endurance, and energy fitness.	
	1.2. Must decide which training methods produce the best results in the most efficient ways to develop strength fitness. The following are common methods of strength development	
	- Free weights: develops strength, as well as other fitness components, and also teaches mental concepts, such as the use of the lower body before the arms	
	- Machines: emphasize the development of specific muscle groups. ore suited to strengthen muscles that are more difficult to target with free weights, such as the lats and hip ab/adductors	
	- Body weight exercises	
	1.3. Tips to Build Endurance Fitness for Sports	
	- Test Athletes: The 1.5-mile run	
	- Training Intensity: Maximum heart rate can be used to calculate the training target	
	- Intermittent vs. Continuous: Carry intense training activities as well as continuous activities, that match the demands of the sport.	
	- Duration: Allocate corresponding proportions of training time and intensity to competitive demands.	
	- Annual Training Plan: Train 5-6 times per week at 70% max HR; during pre-season, train at 6-7 times per week at 85-95% of max HR; during early season train 5-6 times per week at 95-100% max HR; and during peak season train at	

	70-100% max HR. Both competition and practice sessions are considered as training
	1.4. Build agility fitness through training activities that improve the ability to change directions and making position transitions quickly.
	1.5. Intergrade motor (movement) efficiency to develop coordination another performance-related component of fitness.
	1.6. Develop a periodized program with several phases and cycles that allow more time for the athlete to make substantial improvements.
	1.7. Improve psychological preparation, sport skill development, and other qualities that will transfer to sport performance.
2. Kids and adolescents	2.1. Prefer a wide range of activities such as hopping, running, skipping, jumping off things and rapid twisting
	2.2. Exercise with weights for adolescents to increase bone density
	2.3. Use a variety of enjoyable activities designed to improve cardiovascular fitness, muscular strength and endurance, body composition and flexibility
	2.4. Always make sure youths are under the supervision and instruction of a trainer.
	2.5. Always start with a warm-up and end with a cool-down
	2.6. Begin with 1 set of 8–15 repetitions and enough exercises to include all major muscle groups. Work young clients through their full range of motion. To achieve strength gains, the workout should be at least 20–30 minutes long 2–3 times per week.
3. Training for Seniors	3.1. Conduct exercise that gradually build endurance, strength, balance, and flexibility.
	3.2. begin with are low-impact exercises, such as walking, cycling, swimming, and water aerobics.
	3.3. If the client is aged 65 or older, make clients do at least 150 minutes of moderate-intensity aerobic activity per week — or 75 minutes of vigorous-intensity aerobic activity.
	3.4. Carry pushup to strengthen chest, upper back and shoulders. Example of modified pushup to strengthen chest, upper back and shoulders.
	- Stand facing a wall, with toes 12 to 18 inches away from it
	- Lean forward slightly and place palm flat on the wall at shoulder height
	- Slowly bend elbows to lower body toward the wall at shoulder height

Bend elbows to lower body toward the wall until nose touch it and get lose without straining.
5.5. For older adults, even minor injuries can have severe consequences. Carrying out Yoga and similar exercise will help improve balance as well s flexibility
.6. Carry out the following exercise to help improve balance
- Stand directly behind a sturdy chair, such as a dining room chair that von't tip easily.
Rest one hand on the back of the chair and the other hand on hip.
Lift right leg, bending the knee slightly.
Hold leg up for a count of 10. Relax for a moment.
Then do nine more repetitions on that side, before switching legs and epeating on the other side.
5.7. Carry out warm up for 3 to 5 minutes before stretching by walking or imply marching in space and slowly move body into each stretch olding the pose for at least 10 seconds.
8.8. Carry out simple neck stretch while standing or sitting down as ollow
Slowly turn head toward the right until you feel a slight stretch.
Don't tilt head backward or forward.
Hold this pose for 10 to 30 seconds.
Then slowly turn head to the left. Hold for another 10 to 30 seconds.
Repeat three times in each direction.

Range Statement

- Plan fitness programs that match the fitness components demanded by athletes
- Build agility fitness through training activities
- Develop a periodized program with several phases and cycles that allow more time for the athlete to make substantial improvements
- Plan and carry out wide variety of enjoyable activities designed to improve cardiovascular fitness, muscular strength and endurance, body composition and flexibility specially designed for kids and adolescents
- Plan and conduct safe fitness exercise/activities that is appropriate for seniors

Tools, equipment and materials required may include:

• Fitness equipment

Assessment guide

Forms of assessment

Assessment for the unit needs to be holistic and must be observed through real or simulated workplace activities such as planning and conducting fitness programs for different age groups

Assessment context

Assessment of this unit must be completed on the job or in a simulated work environment which reflects a range of safe fitness training activities appropriate for different age groups

Assessment conditions

Assessment must reflect and events processes that occur over a period of time

Resources required for assessment

The following should be made available:

- A workplace or simulated workplace
- Situations requiring safe working practices

Underpinning knowledge	Underpinning skills
 General knowledge on planning fitness programs that built to target fitness components such as muscular strength, power, speed, agility, flexibility, muscular endurance, and energy fitness General knowledge in deciding which training methods produce the best results in the most efficient ways to develop strength fitness General knowledge to conduct wide variety of enjoyable activities designed to improve cardiovascular fitness, muscular strength and endurance, body composition and flexibility such as hopping, running, skipping, jumping off things and rapid twisting 	 Undertake training methods such as free weights, machines and body weight exercises <i>Listening skills.</i> Fitness trainers and instructors must be able to listen carefully to what clients tell them to determine the client's fitness levels and desired fitness goals. Physical fitness. Fitness trainers and instructors need to be physically fit because their job requires a considerable amount of exercise. Group instructors often participate in classes, and personal trainers often need to show exercises to their clients.
	• Problem-solving skills. Fitness trainers and instructors must evaluate each client's level of fitness and

create an appropriate fitness plan to meet the client's individual needs.
• Speaking skills. Fitness trainers and instructors must be able to communicate well because they need to be able to explain exercises and movements to clients, as well as motivate them verbally during exercises.