

How Domino's Pizza Uses Klear to Supercharge Its Social Presence

The dilemma

The landscape of influencer content is broad, making it challenging for brands to know what's going to resonate with their audience and what won't. What's more, Domino's Pizza didn't have a process in place to discover relevant content creators. Factors such as the influencer's location, following size, social media channels, and niches all affect a successful collaboration.

Using Klear's <u>influencer marketing platform</u>, Domino's Pizza centralizes and streamlines the process of discovering and vetting influencers. Chloé Allègre, Social Media Project Manager at Domino's, uses the platform's interest and location filters to find influencers based on specific characteristics, then narrows them down based on their comprehensive profiles.

We use Klear almost every day to search for micro and nano influencers.

Chloé Allègre Social Media Project Manager at Domino's



Klear enables Domino's Pizza France to:



Create consistency around social media marketing



Create influencer collaborations their audience wants to see

Creating Influencer Campaigns that Connect With Klear, Allègre checks each influencer's social media accounts, campaign histories, and even contact information to find the best fits. She wants to partner with influencers who are most likely to drum up participation in the campaign while also appealing to the brand's target audience and earning some newcomers.

Confidence in Partnering with Influencers (lear finds influencers that the brand's audience already trusts and makes an introduction. Domino's an filter by multiple factors, including following ize, geographic location, and channel to find the best-fit influencers, as well as analyze influencers' histories and previous campaigns prior to making sontact. After the introduction, the brand can begin he collaboration process from the same platform.