

FINANCING SOLUTIONS

Komax Services



komax

FINANCING SOLUTIONS

PROTECTING LIQUIDITY, INTELLIGENT FINANCING

Harnessing tomorrow's technology

The latest technology from Komax provides enormous advantages. They increase your company's productivity, quality or even your technical capabilities in general. These investments should not be postponed. Flexible financing options make such projects economically feasible.

Tailor-made value packages

Komax not only offers machines and software, but also comprehensive solution concepts. Our value packages not only include service contracts, but also complementary services such as financing, training, services and much more. With this holistic approach, we offer a convenient solution for all your requirements.

Expand your liquidity

Our financing solutions make it possible to buy innovative technology without tying up equity or using existing credit lines. Your overdraft facilities with banks remain unaffected and liquidity is maintained. Instead of capital expenditure, operational expenditure is generated – with all the advantages for the balance sheet and rating.

Financing with reputable partners

We would be happy to support you in leasing or loan financing our machines. For this purpose, we work with well-known credit institutions in your area, which we involve right at the start of the negotiations. This results in a solution that is tailored to your needs.

How can we help you?

Our sales team is looking forward to an exchange of ideas. Together with you, we will flesh out an all-inclusive package.

Financing benefits

Cash flow optimization, high liquidity

Risk avoidance

Simple cost calculation / budgeting / forecasting

Predictable monthly expenses

Invest independently of the credit line, as bank-neutral financing

Guaranteed investment protection



FINANCING SOLUTIONS

- Leasing, hire purchase or rental
- Conventional loans
- Subscription models (pay per use)
- Financing also for intangible goods such as software or managed services

FINANCING SOLUTIONS AS PART OF THE KOMAX VALUE PACKAGES



SAMPLE OFFER

“Control cabinet construction” value package

- Zeta 640 + modules + accessories
- Komax Care Maintain + options
- Digital Lean Wiring License
- Financing solution



TECHNICAL ASSISTANCE

Customer's requirements:

- High machine availability
- Well-trained operator
- Data preparation for production

Our solution:

With a Komax Care Service Contract “Maintain”, we offer high availability and perfect investment protection + Academy courses options: Consultation and training ensure good operator training.



FACILITIES AND EQUIPMENT

Customer's requirements:

- Competitive in-house production
- Reduce labor costs
- Create a basis for further growth

Our solution:

Zeta 640



DIGITAL SERVICES

Customer's requirements:

- Data-controlled production
- Continuous improvement
- Remote support by Komax

Our solutions:

Digital Lean Wiring
Komax Connect



FINANCING

Customer's requirements:

- Avoid high initial investment
- Improve cash flow
- Keep service costs manageable

Our solution*:

Leasing of the entire value package with a one-off down payment and monthly fixed leasing rates.

* All financing options depend on local conditions. Please contact your national organization for information on local availability and details.

Komax – leading the field now and in the future

As a pioneer and market leader in automated wire processing, Komax provides its customers with innovative solutions. Komax manufactures series and customer-specific machinery, catering to every degree of automation and customization. Its range of quality tools, test systems, and intelligent software and networking solutions complete the portfolio, and ensure safe, flexible, and efficient production.

Komax is a globally active Swiss company with highly qualified employees and development and production facilities on several continents. It provides local support to customers worldwide through its unique sales and service network and offers services that help them get the most out of their investments.

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