DON'T INVEST UNLESS YOU'RE PREPARED TO LOSE ALL THE MONEY YOU INVEST. THIS IS A HIGH-RISK INVESTMENT AND YOU ARE UNLIKELY TO BE PROTECTED IF SOMETHING GOES WRONG.

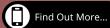
## EHE VENTURES

#### (S)EIS AI Growth Fund

Enabling the next generation of UK AI entrepreneurs V1.2 Last Updated September 25th 2024

EHE Ventures
Manchester Technology Centre
neil@ehe.ai
+44 7791 749491





EHE Group of companies: the startul



#### **INVESTMENT RISKS**



Due to the potential for losses, the Financial Conduct Authority (FCA) considers this investment to be high-risk.

#### Estimated Reading Time: 2 mins.

- 1. You could lose all the money you invest. If the business you invest in fails, you are likely to lose 100% of the money you invested. Most start-up businesses fail.
- 2. You are unlikely to be protected if something goes wrong. Protection from the Financial Services Compensation Scheme (FSCS), in relation to claims against failed regulated firms, does not cover poor investment performance. Try the FSCS investment protection checker, or via URL: <a href="https://www.fscs.org.uk/check/investment-protection-checker/">https://www.fscs.org.uk/check/investment-protection-checker/</a>.

Protection from the Financial Ombudsman Service (FOS) does not cover poor investment performance. If you have a complaint against an FCA-regulated firm, FOS may be able to consider it. Learn more about FOS protection here or via the URL: <a href="https://www.financial-ombudsman.org.uk/consumers.">https://www.financial-ombudsman.org.uk/consumers.</a>

- 3. You won't get your money back quickly. Even if the business you invest in is successful, it may take several years to get your money back. You are unlikely to be able to sell your investment early. The most likely way to get your money back is if the business is bought by another business or lists its shares on an exchange such as the London Stock Exchange. These events are not common. If you are investing in a start-up business, you should not expect to get your money back through dividends. Start-up businesses rarely pay these.
- 4. Don't put all your eggs in one basket. Putting all your money into a single business or type of investment, for example, is risky. Spreading your money across different investments makes you less dependent on any one to do well. A good rule of thumb is not to invest more than 10% of your money in high-risk investments.

  Read more here or via the URL: <a href="https://www.fca.org.uk/investsmart/5-questions-ask-you-invest">https://www.fca.org.uk/investsmart/5-questions-ask-you-invest</a>.
- 5. The value of your investment can be reduced. The percentage of the business that you own will decrease if the business issues more shares. This could mean that the value of your investment reduces, depending on how much the business grows. Most start-up businesses issue multiple rounds of shares. These new shares could have additional rights that your shares don't have, such as the right to receive a fixed dividend, which could further reduce your chances of getting a return on your investment.

If you are interested in learning more about how to protect yourself, visit the FCA's website here or via the URL: https://www.fca.org.uk/investsmart.





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The fund is managed by Infinity Asset Management LLP.

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This document contains certain "forward-looking statements". Forward-looking statements can generally be identified by using forward-looking words such as "expect", "target", "should", "may", "predict", "plan", "will", "believe", "forecast", and other similar expressions. Indications of, and guidance on, future financial positions & performance are also forward-looking statements.

Forward-looking statements, opinions & estimates provided in this document are based on assumptions and contingencies, which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current conditions.

Forward-looking statements, including projections & estimates, are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance & may or may not occur. These statements involve known and unknown risks, uncertainties & other factors. It is believed that the expectations reflected in these statements are reasonable, but they may be affected by market conditions and a range of other variables, which could cause actual results or trends to differ materially.

EHE, its representatives & advisors disclaim any intent or obligation to publicly update any forward-looking statements, whether as a result of new information, future events, results or otherwise.

Your capital is at risk when investing in this product.

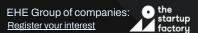


## EHE IS LAUNCHING A FUND FOR UK BASED EARLY STAGE & GROWTH AI INVESTMENTS

Why are we doing this? Why now?

Why EHE & what differentiates us?

The Fund & what's in it for you?







### THE LOGICAL NEXT STEP....

6+ years investing in a unique model for harnessing tech entrepreneurial success

We have tested the model with tech founders & investors

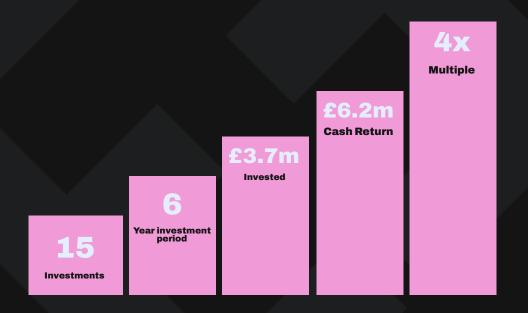
Developed an active deal pipeline & assessment platform

The model is proven & ready to scale





### TRACK RECORD OF SUCCESS



#### **Portfolio highlights:**

#### Bankifi

#### FinTech.

Built MVP & Sweat Equity investor. Follow on investors: Nationwide, Co-op, Praetura.

#### **Sphonic**

#### Anti Fraud & ID.

Built MVP & Sweat Equity investor. Sold in 2022 to Signicat.

#### **Peppercorn**

#### Al InsurTech.

Lead seed cash investor.

Launched B2C product in 2022.

Now accelerating B2B product.

Past performance is not at a guarantee of future returns.





### TO NAVIGATE AI OPPORTUNITIES

Al Founders need a different kind of hands-on help

Requires deep technical credentials

The AI revolution demands a change in approach to business growth

## **Entrepreneurs helping Entrepreneurs**





### AIIS GAME CHANGING

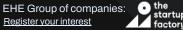
**Av. funding for UK** Al will generate 3000+ UK AI Al startups up 66% £232bn additional startups, more than since 2021 **UK revenue by 2030** anywhere in Europe to £8.6m<sup>2</sup>

'There will be two kinds of companies at the end of this decade: those that are fully utilising AI, & those that are out of business.'

> Peter H. Diamandis, MD. Author: Exponential Organisations 2.0. Chairman, Singularity University, July 2023

> > <sup>1</sup>PWC. 2023 <sup>2</sup> UK Start Ups 100 Index. June 2023

3 Data City, June 2023







# A 'HIGH GROWTH SUCCESS' MODEL DRIVEN BY ENTREPRENEURS, TECH EXPERTS & INVESTORS

**INTRO ASSESS** INVEST **TECH EXIT** GROWTH STAGE STAGE STAGE STAGE STAGE STAGE **Ongoing** Scoping & Execution & Review & Origination & pipeline support & exit application build advisorv planning • Technical due diligence • In house advisory & partners Funding strategy Referral community Custom Al assessment tool Active Deal pipeline Expert review & vetting MVP build HR planning Investment mgt Fractional CTO EHE 'matching' platform Founder interviews Fractional C suite Venture accounting Growing AI submissions in 22/23 Investor panel decision Ongoing technical GTM planning Legal structures • IP strategy & value creation Events, podcasts support

Published authors:

From The Factory Floor



Fast Growth Through Funding

Published authors:

• Digital customer acquisition



# OUR FOUNDERS HAVE BEEN THERE, DONE IT & NOW WANT YOU TO JOIN US ON OUR NEXT JOURNEY



Guy Remond
Founder, Investor & Entrepreneur

A visionary entrepreneur with over 20 years in the tech, software & consulting/advisory industries, as a founder, director, investor & advisor.

Successfully exited Cake Solutions Ltd in 2017 to what later became Disney Streaming Services.



Gary Fletcher
Founder, Investor & Entrepreneur

An experienced straight-talking entrepreneur with over 30 years experience in a variety of roles as a founder, director, investor & board advisor.

Now investor chairman in various companies of Pure Cottages Group, Away Resorts, Forest Holidays & Aquavista all creating massive shareholder value & with 8 & 9 figure sales exits.





## STRAIGHT-TALKING, EXPERIENCED & ENTREPRENEURIAL TEAM



**Andy Grove** 

**NED Chair** 

Corporate finance & private equity experience. Previously, Chief Investment Officer at LDC.



**Neil Vose** 

Venture Partner

Neil undertakes the day to day management of EHE's investment portfolio

C-suite, corporate, business consulting, digital innovation, investing & start up experience.



**Ross Faith** 

Investment Director

Provides startup fractional CFO expertise to the portfolio

CFO experience within start ups, corporates and PLCs.



**Elliot Smith** 

Investment Director

Provides startup fractional CFO expertise to the portfolio

20+ yrs accounting, financial advisory services to entrepreneurs & corporates.



Pete Evison

**Operations Director** 

Pete provides portfolio operations & marketing support to fast track growth

Technology & software + consulting at C-level. Focused on operational success.



## STRAIGHT-TALKING, EXPERIENCED & ENTREPRENEURIAL TEAM

in



#### Simon Landi

СМО

Highly experienced marketing leader - helps out portfolio companies on GTM and Marketing strategies



Aleksa Vutovic

Group CTO (EHE Ventures & The Startup Factory)

Aleksa builds tech startups and provides fractional CTO support to the portfolio





### THE STARTUP AVE BEEN BUILDING & INVESTING **IN TECH COMPANIES SINCE 2017**

- Team 10+ office based in Manchester
- Sweat equity model
- Build MVPs & provides ongoing support
- De-risks implementation
- Accelerates start ups
- Fractional CTO services
- Ecosystem of experts on hand

\*The Startup Factory was spun out of Cake Solutions Ltd (Co Founded by Guy Remond). It is now part of the EHE Group of Companies



Groundbreaking solution that seamlessly integrates cutting-edge hardware in the form of our custom. cost-effective sensors with cloud-based technology.

#### ClioTech

Al driven copy writing & book publishing tool designed to support and accelerate the publishing industry.



Gives businesses the opportunity to make quick data driven decisions without the need to engage in a lengthy (& costly) consultancy process.





**Guv Remond** Co-Founder





## AI INVESTMENTS AT PRE-SEED, SEED & SERIES A

#### We will lead at Pre-Seed & Seed

Founders with a cut through AI technology vision but require capital to complete & market their MVP (Minimum Viable Product) & work with the startup factory.

#### Co-Fund at Seed+ to Series A

More established AI companies with market/customer validation & recurring revenue, requiring capital to scale, invest in key people & operations.

Regardless of stage, we look for fundamental traits in our founders

#### HYPER GROWTH FOCUSSED

Looking to work in close alignment with EHE to focus on growth priorities & scale at pace.

#### RESILIENCE & INNOVATION

Driven and committed to cutting edge tech. Mindset focused on delivery & solutions.

## PURPOSE & POSITIVE IMPACT

Passionate about building something truly unique with far reaching impact.

## TRACK RECORD OF SUCCESS

Strong, senior teams with industry expertise & past experience of starting & exiting.





## 

£5<sub>m</sub>

Projected annual investment fundraise

£100k+

Typical investor commitment

5% initial fee\*\*

20% Performance fees\*\* £250k-£1.5m

Investment range across a diversified portfolio

**10-20**%

Target investee equity holdin g 6-8⊦

Ideal investments per year £300k+

Forecasted gross returns based on typical commitment

3-5 years

Indicative holding period

#### **INVESTMENT FUND: (S)EIS QUALIFIED**

The fund manager is Infinity Asset Management LLP, which is authorised and regulated by the Financial Conduct Authority

\* Further information on fees and other deductions which will be applied to the gross return is provided in the Information Memorandum. Please note that target/forecast returns are not a guarantee of actual performance.

\*\* Excludes VAT EHE Group of companies: Register your interest







# ENTERPRISE INVESTMENT SCHEMES ((S)EIS) PROVIDE TAX BREAKS BOTH UPON INVESTMENT & DISPOSAL



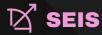
30% Initial Income Tax Relief

No Capital Gains after 3 years

Ongoing Capital Gains Tax Relief

Loss Relief capped at 38.5p/£

Potential inheritance tax saving, 40p/£ after 2 years



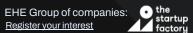
50% Initial Income Tax Relief

No Capital Gains after 3 years

Potential CGT ReInvestment Relief on 50% of gain

Loss relief capped at 27.5p/£

Potential inheritance tax saving, 40p/£ after 2 years







## FUND PERFORMANCE SUMMARY EXAMPLE

Total Investment (by a UK higher rate tax payer) £100,000

Diversified Portfolio of (S)EIS Qualifying Companies Pre Seed, Seed, Series A

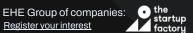
Fund Performance Target (multiple on invested capital) 3x Investment

Net Investor Proceeds (after tax reliefs & performance fees) c. £266,000\*

Distributions of Proceeds (paid in tranches upon exit events) 3-5 years

Net Investment Exposure (in event of failure / after tax reliefs) £38,500\*\*

<sup>\*\*</sup> The availability of tax relief is dependent on individual investors' circumstances and investors should seek taxation advice before investing.





<sup>\*</sup> Further information on fees and other deductions which will be applied to the gross return is provided in the Information Memorandum. Please note that target/forecast returns are not a guarantee of actual performance.



## ENTREPRENEURS WANT US ON THEIR CAPTABLE

#### **DEEPTECH CREDENTIALS**

"EHE delved deep into our core customer needs & positively challenged our ideas & assumptions. That process not only helped us to map our investment journey but also to refine the product requirements before even starting the build. The technical direction received really helped us to clarify the development resources & roadmap required within our seed round. Thank you EHE."

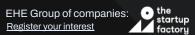
Georgia Kirke

Founder, Write Business Results

## EXPERIENCED & STRAIGHT-TALKING

"EHE are refreshing with their candour. Be it technical, customer, partner, or financial we can rely on their expertise. They helped us quickly complete a follow on fundraise."

Nigel Lombard
CEO, Peppercorn





ELHOPION ON BUTS

## JOINUS

Find out more about our funding revolution by visiting our website

EHE Ventures Limited

Manchester Technology Centre
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+44 7791 749491



